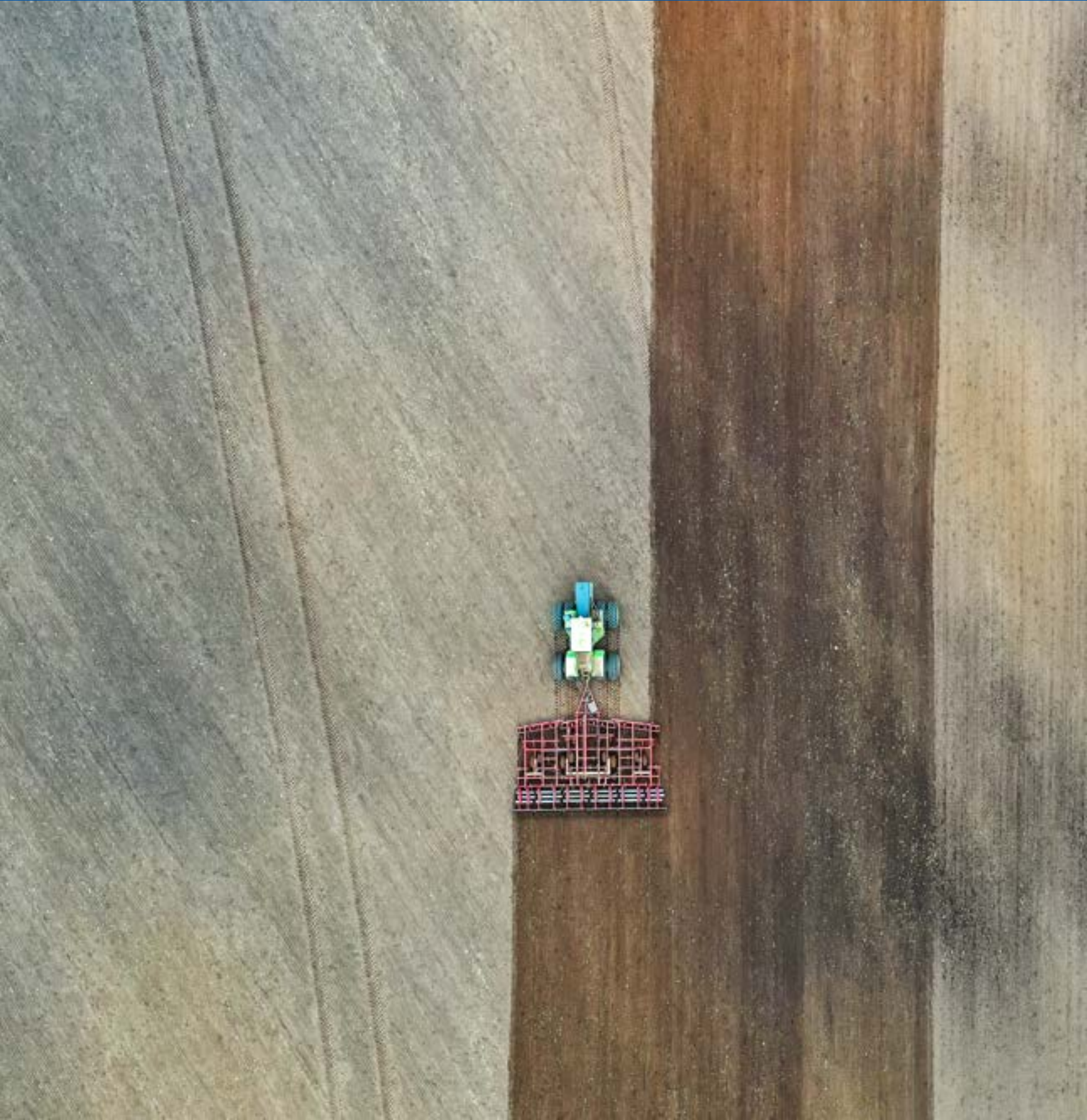




*Southwest  
Grain*

# The Grain Mill

Spring 2026



# From the board room



**Shane Sickler**  
Chair  
CHS Southwest Grain Producer Board

Greetings CHS Southwest Grain producers! Spring season is upon us again and we all have many irons in the fire! Many of you are calving, or are almost finished, with the peak of the season being March-April for most producers. Some may have pushed back to May calving. And some start in January! For those who are done, you might be ready for branding. With the spreading out of calving season, all weight classes should see excellent returns, which in turn helps the feed lots to have the ability to cycle their finish weights more consistently throughout the 12 months. So far it has been a nice calving season with the weather behaving for the most part. Calves are healthier without too many cold, wet days and we need to be thankful for that! But we know all too well that we can always have problems. Cows and calves keep you busy in the barn or checking more frequently in the dark.

When someone asks you how calving is going, one thing I should know by now is not to answer that question with a response such as, “good, not too many problems,” because that’s when it turns wrong. Someone asked me a couple of weeks ago, “How has it been going?” and I did say “pretty good.” That was a mistake because that night I had a backward calf in the middle of the night. Let’s just say the only ones who got any benefit from that were my local coyotes. But we all have those days or nights, because it comes with the nature of calving. I read once that approximately 3% of calves are born backward, with most surviving birth.

The seeding season has been going strong since the first of April, with an average amount of moisture, but that seems to be disappearing with the crazy winds we have been dealing with. We have enough challenges being handed to us this year with the challenging cost of fertilizer, fuel, seed and low commodity prices to start out. It does look like the markets are moving up as the drought is increasing

and unfortunately moving northward through the plains. Hopefully we can keep the market moving up to offset the input costs. As for wheat, everyone seems to want to, or is planning to, cut back on those acres and seed more into other commodities.

From the producer boardroom, things have been going well with Joel as general manager/senior director of operations learning about the CHS Southwest Grain facilities and all the operations. With the start-up of spring planting, Joel has done a good job understanding and managing the CHS Southwest Grain footprint. The employees are ready to help with your input needs to make it easier to accomplish your goals. We replaced the conveyers and the fertilizer hoppers at the New England location with new ones to become more efficient. We also made some changes in Killdeer with new hopper bins and a load out system to accelerate picking up your crop nutrients and fertilizers.

By the time some of you read this article, you may have wrapped up seeding and are getting ready to plant row crops or are doing early crop spraying. As you’re working on getting your cattle branded and helping others with brandings, be safe and careful. We all know of some ranchers who had the misfortune of getting hurt working cattle. Enjoy the time of fellowship at all your neighbors’ brandings and hauling cattle to summer pastures.

The CHS Southwest Grain producer board and I want to thank you for your business and for continuing to call on the staff of all locations in the area. The employees work hard to help you optimize your operations. Please remember to give those employees a thank you as you make your way through spring planting and calving season.

I want to remind you again to slow down, be safe, stay healthy and thankful. And always take care of each

# Management and operations report



**Joel Sparks**  
General Manager and  
Senior Director of Operations  
joel.sparks@chsinc.com

Hello all. As we come into May, things are off to a slower start with planting. Cooler weather has kept soil temps lower than we would like and delayed things a bit. As I write this at the beginning of May, some growers are far along, and others have not started yet. We estimate about 20-30% of wheat is planted currently. The conflict in Iran has driven fertilizer prices up to uncomfortable levels. Fortunately, there has been some strength in the wheat markets, but it's still not enough to get to a stable ag economy.

As spring is fully upon us fertilizer and crop protection availability has been good as our plans laid months ago come to fruition. Our staffing for almost all locations is in a good spot coming into spring. We hired four H2A individuals for the first time at CHS Southwest Grain to shore up staffing for peak agronomy season. We are happy to have the help and look forward to serving all our customers' needs.

We had fertilizer projects at New England and Kildeer get completed just in time for the spring season. We also have a feed grain receiving project at Lemmon wrapping up. The location managers will share more details later in this edition of the Grain Mill. These projects will increase the speed and reliability of our operations so we are better able to serve your needs. We recognize that speed and service are top priorities and we are working to improve our operations. The New England project includes automation that will better position us for the future as our workforce continues to evolve.

As the winter feed season has wrapped up, we had good availability and performance throughout the season. Cattle prices remain strong, but some volatility is likely to come as discussions to reopen the southern border are happening. We are ready and looking forward to the summer feed season.

I would like to thank all our patrons and customers for your support. We know that we must be a reliable partner and we are hard at work to serve your needs. Please reach out if you have any concerns or just want to talk about how things are going and how we can better serve your needs. I would appreciate any feedback about your experience this spring season and what improvements you would like to see in the future.

Thank you and stay safe.

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**Vice-Chairman, District B**

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Clint Kvale (District C) : 605-374-7808

Josh Haugen (District AL) : 701-290-2024

Tim Wegner (District AL) : 701-290-7159

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701-483-6212

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Belfield, N.D. 58622

701-575-4386

**Dickinson**

1722 South Main

Dickinson, N.D. 58601

701-487-2971

**Elgin**

P.O. Box 40

Elgin, N.D. 58533

**701-941-9630**

**Gladstone**

471 Rothschilder St

Gladstone, N.D. 58630

701-483-0021

**Hettinger**

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**701-941-8880**

**800-736-0450**

**Killdeer**

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**701-483-4554**

**Lemmon**

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Lemmon, S.D. 57638

**605-898-1540**

**800-736-0450**

**New England**

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**701-483-4555**

**New Salem**

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**701-204-7044**

**Reeder**

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**800-736-0450**

**Regent**

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**701-941-9885**

**800-736-0450**

**Richardton**

Drawer F

Richardton, N.D. 58652

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**Lemmon**

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**Dickinson**

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701-483-6781

**New Salem**

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New Salem, N.D. 58563

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**Lemmon**

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Lemmon, S.D. 57638

**605-898-1540**

**800-736-0450**

## Feed Plant

**CHS Animal Nutrition**

4855 GTA Dr.

Dickinson, N.D. 58607

701-483-1277

## Petroleum

**Dickinson**

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Dickinson, N.D. 58601

701-483-5157

**Lemmon**

201 2nd St E

Lemmon, S.D. 57638

**605-898-1544**

**877-655-3354**

## Propane

**Dickinson, N.D.**

701-483-5157

**Lemmon, S.D.**

**605-898-1544**

**877-655-3354**

**Elgin, N.D.**

**701-941-9680**

**800-316-2944**

**New England, N.D.**

701-579-4496

**Richardton, N.D.**

701-829-1032

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• **CHS is updating our phone technology to** •  
• **better serve our customers. This requires** •  
• **us to change the number at several of** •  
• **our locations. Please start using our new** •  
• **numbers that are bolded green immediately** •  
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# Petro department



**Jared Bookhardt**  
Energy Manager  
Dickinson, N.D.  
701-483-5157

## Interesting Note:

The number one song on iTunes in the U.S. and globally on April 16, 2026, was by Inga Rose, R&B artist. What makes this so unique is that Inga Rose is not a real person, but an A.I. (artificial Intelligence) created singer. If you ever get a chance, listen to the top charting song “Celebrate Me,” and see if you can tell the difference. I say not. Like it or not, A.I. is moving into the very fabric of our society; music is just another one of those areas. What will be next?

## Energy at a glance:

**Propane:** Summer fill will be in full swing by the time you are reading this. Usually by mid-May, we are starting to route areas to be filled with summer liquid propane gallons. This is an annual time to take advantage of lower LP cost coming off the highs of the winter months. This process takes 3-4 months to get to all our customers. So, if you have not been filled and are on automatic or summer filling only, we are going to get to you and try to get those that will run out or are in areas of delivery.

**Summer fill deferred billing:** One thing that makes CHS Southwest Grain unique is our one-of-a-kind deferred billing program. Summer filling gallons delivered from May to August are not billed until the August 15 billing cycle. This is a needed break for many coming off the higher cost of winter LP gallons and makes it easier to plan and pay for this typically larger fill. If you have questions about any of our programs, please reach out to one of our certified energy specialists or call the office closest to you for more information.

**Propane monitoring:** This program is developing into one of our most popular customer programs, and I would say it is crucial to make sure you do not run out of propane. At no charge to you, we are able to place a cell phone monitor on your tank and keep you full. Our goal is to keep you from running out of propane. Through a provided link, you can see your tank level anywhere in the world and our drivers are watching your level and making sure you do not run out of propane. It always happens at the most inopportune times like late at night, on weekends and holidays.

**Diesel and gas:** This has been one of the most volatile markets in the energy sector. Wartime premiums have led to the daily ups and downs at levels we have never seen before, not even during the COVID years. How do you deal with this? The use of contracts has been a traditional approach, but even that has proven to be very hit or miss and hard to strike on a good price day. Once you see a price you like, getting it logistically delivered is the next challenge in the process. It is almost better to have fuel in your tanks as you go to the field or harvest and move onto the next part of your operation.

**Tank Sizes:** Having the right tank size for your operation is also key to mitigating the volatility in energy markets. Go big or go home was once a saying you heard often on the farm gate, but with many mid-to smaller-size farms and hobby farming catching interest, 4,000 to 6,000 gallons or less may be all you need. We sell a full assortment of 300-gallon tanks all the way up to the 2000-gallon tanks. These are standard and in stock most of the time. For the larger tanker load tanks, availability has been good and turn-around times have been faster than even before COVID years.

**Lubricants:** All of our energy locations within CHS Southwest Grain that carry lubricants have a large supply on hand. No matter if you need the most current spec of HD diesel oil or the best tractor hydraulic for the hot and cold of North Dakota, Cenex® and CHS Southwest Grain have a product for you. Inquire at your local branch and we will help to answer questions and make sure you have the right grease, oil or hydraulic for your application.

Thank you for your patronage and feel free to call the office with questions you may have.

**This content was not created with A.I.**

# Updates from **Lemmon**



**Brannon Peterson**  
Operations Manager  
Lemmon, S.D.

I hope this newsletter finds you at the end of a successful planting and calving season.

Things have been going well at Lemmon this spring season. We acquired a third sprayer this winter and have had the personnel to run three machines most of this spring. This extra machine has allowed us to cover more acres and get to fields quicker than last year. If you have acres to spray, please reach out to Marla Varland or Michael Van Beek. Our agronomists and applicators have extensive experience and expertise and should be able to help you with any of your crop protection needs.

As I'm writing this at the beginning of May, a feed plant expansion is close to complete. Lemmon is adding a new conveyor and receiving leg to the existing plant. This expansion will allow us to utilize all the storage in the current plant and speed up the process of unloading rail cars and trucks. The additional storage will double our current dried distillers grain storage over our current storage capacity. This should allow us to better serve our customers by eliminating delays while waiting on rail cars to arrive.

Propane summer fill is currently being completed. The propane summer fill price is \$1.55/gallon, which is the maximum price allowed. If market conditions dictate a lower price, customers will receive the lower price. If you would like to take advantage of the summer fill program, contact Barb Pinnow at our energy office.

June will likely be a busy month for grain movement. The recent rally in the wheat and corn markets in April and May has given producers an opportunity to sell some grain. These markets are still not great but are better than what we have seen since the 2025 harvest. At the time of writing this article we hope to load two unit trains in May. If those trains arrive, we should have space available going into June.

As always, stay safe and we appreciate your business.



Bruce Hagen

January 2026 Grain Mill winner was from Lemmon, South Dakota.

Shawn Weihaar was awarded a \$20.00 credit to his CHS Southwest Grain account.

Each time the winner (\$20.00 credit to account) is not claimed, credit will increase by another \$20.00 in the next issue of the Grain Mill.

Read your newsletter . . . We will award \$20.00 to this issue's winner. It could be YOU!

# \$20.00

We have randomly selected a name from our patron list and hid it in this newsletter.

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# Hettinger update



**Suzie Reuther**  
Location Manager  
Hettinger, N.D.

Change is a constant, and it is through change that we grow and adapt. Recently, both Reeder and Hettinger have experienced significant transitions, most notably in Reeder with the retirements of Larry Doerr and Dayne Green. I was asked to step into a new role, splitting my time as manager between both locations, and many of you have already noticed that shift. With these added responsibilities, there may be times when the Hettinger office is unattended. When that happens, please feel free to stop by the agronomy office where Caitlin Parker will be happy to assist you.

In Reeder, we welcomed several new team members. Anthony Hammontree has been with us since August 2025, and Rayya Clevenger joined in December 2025. We also have a seasonal employee, CJ De Bruin, who will be with us through mid-July. As a team we've been navigating a steep learning curve, particularly with NH3 and dry fertilizer, without prior experience from last year. We sincerely appreciate your patience and support during this time.

I'd also like to introduce Hope Schimmelpfennig, who has stepped into Dayne's former role as agronomist for both Reeder and Hettinger. She is available for crop scouting and can be reached at 701-301-7175. The Hettinger location is also ready to assist with any custom application or spreading needs; just give us a call with your questions.

The recent moisture has been a blessing, bringing greener grass and revitalized pastures. As these pastures flourish, feeding SmartLic® Pasture 21 with magnesium can help ensure your cattle receive the nutrients they need during this transition.

Fly season is just around the corner, and we offer several solutions, including SmartLic MinLic with IGR and loose mineral with IGR. If you've found IGR less effective in recent years, we also carry MinLic with ClariFly® for enhanced fly control. Additionally, we now offer MinLic with garlic for those interested in trying a different approach. With these options, we're confident we can help you manage fly issues effectively.

Creep feeding season will be here soon, so now is a great time to schedule your needs. Anthony will handle deliveries in Reeder, while Jared will take care of Hettinger.

Both locations will also handle bulk lamb creep and grower feed. Lamb creep will be available in Reeder (a VFD is required for loading), while lamb grower will be stocked in Hettinger and can be loaded onto trucks or into totes.

If you are still deciding what to plant as the season progresses, both locations have seed wheat available. Hettinger currently has Dagmar, Dutton, and Brawn, while Reeder has Heron, along with Defy Durum.

I want to extend a sincere thank you to our employees and customers for your continued support as we navigate these changes together. Please reach out to me with any questions or concerns you have as we move forward.

"Farmers are the backbone of any society, feeding the nation and ensuring a sustainable future." — Author Unknown

"Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time." — Thomas Edison

# Make **Availa® 4** trace mineral part of your year-long program



**Sarah Thompson**  
Animal Nutrition Consultant  
Lemmon, Hettinger,  
New England & Reeder  
605-673-1059

A solid mineral program is the foundation of a healthy, productive cow herd. When cattle receive the right minerals in the right form, they perform better, plain and simple. Availa® 4 trace mineral is designed to support cows and calves through every season and stage of production.

## Reproduction starts with proper nutrition

Calving is one of the most nutritionally demanding and stressful times in a cow's year. And as every producer knows, profitability depends on cows breeding back on time.

An organic/chelated mineral program supplies highly bioavailable micro and macro minerals, along with key vitamins that support reproductive function. When cows are mineral-deficient, producers often see:

- Lower conception rates
- More second- and third-cycle calves
- Cows that fail to breed back entirely

Providing a consistent, high-quality mineral program helps remove one of the biggest obstacles to reproductive success.

## Immune support you can rely on

Cattle offered organic/chelated trace minerals with high bioavailability tend to respond more effectively to vaccines and have stronger immune systems overall. This means:

- Faster recovery from health challenges
- Better resistance to disease
- Less stress on cattle during high-risk periods

Healthy cows and calves don't happen by accident; they start with proper nutrition.

## Colostrum sets the tone for a calf's life

Quality colostrum is critical to getting calves off to the right start. Without it, calves can struggle with health issues that follow them well beyond weaning.

Feeding an organic/chelated mineral program prior to calving can increase antibody levels in colostrum, allowing calves to receive more immune protection at birth. That early advantage often translates into healthier, more productive calves long term.

## Hoof health matters

Foot rot and hoof issues have become more common in recent years, whether on summer pasture or during fall and winter feeding periods. These issues are frustrating, costly and time-consuming.

- Zinc and iodine play a key role in hoof strength and tissue repair
- Adequate levels of organic/chelated zinc can help reduce the incidence of hoof rot
- Fewer cases mean fewer treatments and less lost performance

Proper mineral nutrition is one of the most practical tools available to support hoof health.

## What to look for on a feed tag

### Zinc and copper balance

Zinc and copper work together, but balance is critical. Most nutritionists recommend a **3:1 zinc-to-copper ratio**. When levels are too close together, these minerals can compete with one another and reduce absorption, meaning your cattle don't get the full benefit.

### Feeding rate

Lower feeding rates have a more concentrated formula. More concentrated formulas will have higher ingredient inclusion rates on the tag. Cattle must only eat a small amount to meet daily requirements.

- i.e. Feeding rate of 3 oz, copper 2500 ppm = 71mg of Cu/oz of mineral X 3oz = 213mg Cu/hd/day when eating 3oz/day
- Ultramin Elite™ 12-12+ (3 oz feeding rate) = \$46.61/50# bag cash = \$0.049/oz X 3oz/hd = \$0.175/hd/day
- i.e. feeding rate of 4 oz copper 2000 ppm = 56.8mg of Cu/oz of mineral X 4oz = 227mg Cu/hd/day when eating 4oz/day
- Brand X (4oz feeding rate) = \$39.32/50# bag cash = \$0.058/oz X 4oz/hd = \$.197/hd/day

Price will be directly associated with ingredient quality (chelated vs non-chelated) and feeding rate (3oz vs 4oz). Less expensive minerals may very well cost you more per head per day. At certain times of the year, your cattle may not eat the full rate of minerals. In this case it is nice to have the lower rate, so they are getting as much of their minerals and vitamins as possible

## Salt content

Salt has its place, but high salt levels in mineral aren't always in the producer's best interest.

- Paying premium prices for minerals that contain 25% salt or more may offer less ROI
- Offering salt separately allows cattle to meet their salt needs without over-consuming mineral
- Using salt to control intake often costs more than it saves

If you mix **50% mineral and 50% salt**, remember the vitamins and minerals are diluted. For example:

- A 2-3 oz mineral feeding rate becomes **5-6 oz total intake**
- This ensures cattle still receive the nutrients they need, without shorting them

## Understanding mineral forms

### Oxides and sulfates

- Oxides have the lowest absorption rates (around 30-50%)
- Sulfates are better, with absorption rates up to about 70%

### Organic (chelated) trace minerals

**Zinpro® amino acid complexes** have become increasingly important as producers face poorer forage quality and/or higher mineral antagonists like selenium, iron, sulfur and molybdenum.

These minerals are bound to a carrier that helps them bypass the rumen and reach the small intestine, where absorption occurs.



## Why Availa® (Zinpro® amino acid complexes)

- One mineral bonded to one amino acid
- Stable in the rumen and not tied up and pulled through unabsorbed
- Broken down and absorbed in the small intestine
- Higher bioavailability than longer-chain chelates or bundles of sugar
- More mineral absorbed, less wasted

Some organic/chelated minerals contain long ion chains or bundles of sugar that cattle may not fully break down, meaning the mineral passes through without being absorbed.

## Consumption issues

If your cattle eat too much mineral in winter or too little mineral in summer, phosphorus levels may be the reason.

Cattle naturally adjust intake based on phosphorus needs:

- Green, growing summer grass is typically high in phosphorus (12-3+ or 12-6+ formulas)
- Dormant fall and winter forage are low in phosphorus (12-6+ or 12-12+ formulas)

This is why no single mineral works well year-round. Seasonal mineral adjustments help ensure intake stays consistent while meeting nutritional needs.

## Things to consider

- Salt content (high salt formulas may need to be changed to lower options, remove free choice salt to drive to mineral)
- Phosphorus level (eating too much, increase phosphorus and not eating enough, decrease phosphorus)
- Surface area (number of tub or mineral stations per number of head in pasture)
- Water quality

## Quick things to try

- Decreased consumption: add 5# loose salt per 50# bag of mineral
- Increase consumption: add 2# dried molasses into 50# bag of mineral
- Add or subtract stations to increase or decrease intakes

**Just because they are not eating it doesn't mean they don't need it. Trace minerals and vitamins are very important in all functions of the body all year around. A formula change could be all you need.**

## The takeaway

Not all mineral programs deliver the same results. **Availa® 4 trace mineral** offers a highly bioavailable, consistent approach that supports reproduction, immunity, hoof health and calf performance, season after season.

A good mineral program isn't just another input. It's one of the simplest ways to protect herd health and long-term profitability.

**If you have any concerns or questions about minerals or mineral consumption, please reach out.**

# New England update



**Chelsie Clevenger**  
Location Manager  
New England, N.D.

Happy spring! We have been busy getting the new fertilizer plant set up and going. It took some time, but it is finally running without too many problems. Thank you all for your understanding this year. It seems that when we should have been up and running, filling fertilizer and cleaning grain, everything broke down.

This year for fly control, we have Ultramin® 12- 6 garlic, Ultramin 12-6 ClariFly® and then we also have SmartLic® MinLic ClariFly Biodegradable Tub 200#, SmartLic NE-30 Availa® 4 ClariFly 250# and SmartLic Pasture 21 IGR 250#. If you have some rations that you need made or have feed questions you can always reach out to Sarah Thompson at 605-673-1059.



# New Salem update



**Marc Guenther**  
Agronomy Sales Rep.  
New Salem, N.D.

Good day! As I write this article at the beginning of May, we are solidly in the middle of planting with many operations finishing wheat and beginning to move soon to soybeans and then corn. With planting season comes the hope of a harvest and I would like to take this time to talk over the Diacon® line of products for protecting stored grain. Many of our locations have been handling Diacon D for a number of years. Diacon D is a ready-to-use insect growth regulator (IGR) that will help break the insect life cycle by preventing larvae from reproducing. By adding this powder to grain at harvest, treating empty storage bins, or when moving grain for storage, you are greatly reducing the hatch of bugs that can at minimum affect bin tops and go as far as infesting whole bin. Diacon, along with proper bin management, can improve grain quality and help avoid discounts or the inability to market grain. The following is information on various products. Please contact your local CHS Southwest Grain location if you have additional questions.

The below information was received from Natalie Tokach, Central Life Sciences.

**What's the story:** As harvest approaches, growers are navigating fluctuating commodity prices and tight margins. And with market conditions expected to remain volatile through 2026 and beyond, it's not too early for farmers to think about how they can use their on-farm grain storage to maximize profit potential. Holding grain in storage can provide valuable marketing flexibility, but it also increases the risk of insect damage that can quietly reduce grain value over time. These incremental losses can add up quickly, especially when grain is held longer while farmers wait for market opportunities.

Proactively treating the bin and applying a grain protection product like Diacon® IGR or Gravista® Insecticide from Central Life Sciences as the bin is filled helps preserve grain quality, prevent shrink losses and maintain grain value throughout the storage period.

**Why it matters:** In years when every bushel matters, protecting stored grain becomes a critical part of protecting profit. Substantial insect damage leads to measurable weight and value loss, which can result in profits comparable to what growers could have earned by selling grain at harvest. Protecting stored grain helps ensure that every bushel counts and that farmers maintain the flexibility to market grain when opportunities arise.

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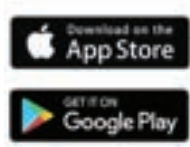
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# Terminal updates



**Christopher Scherr**  
Senior Operations Manager  
Taylor and Dickinson Terminals

By the time this article reaches you, most everyone should be in full blown spring work and planting, or some may be done. As I look into my pickup and notice the pile of sweaters and coats from the constant weather changes, I realize it's definitely spring!

The work at Boyle agronomy has been picking up and the tanks have been rolling in. I must say Neil and the team have been doing a great job. The Boyle terminal has been steady but nothing overwhelming. The grain desk has been getting as many trains as they can, but the railroad has been performing a little slow, which is normal for them around this time of year. Our plan is to get as many trains as possible before the big rush after planting and harvest. As we discuss spring work, I would like to remind you to make sure you clean out your trailers and augers so we don't contaminate wheat with fertilizer or treated wheat.

We have some bigger projects coming up for the Boyle terminal this summer. We already replaced some worn out parts over the winter, but now it's time for long overdue projects before harvest. In the middle of May, we will be replacing all the tubs inside the distributor. They are worn out but they have seen millions of bushels since 2017. This project will require a crane, and we will not be able to dump trucks on the north side while doing this. We will have to solely dump on the south side. This project should only take about a week. We will replace some bearings for the legs on the south side after the north side is done. During this project we will also be repairing our rail by putting in new ties and making the tracks better at Boyle. Dickinson terminal will also be getting some track maintenance done.

Some staff changes have happened at Dickinson terminal. Raymond McNamara moved back home to Michigan after 10 years of service with us. Raymond was the supervisor and location manager of the Dickinson terminal. Tyler White has now stepped into this role in Dickinson. Tyler has worked here for almost three years. Any questions or concerns regarding the Dickinson terminal can be directed to him or me.

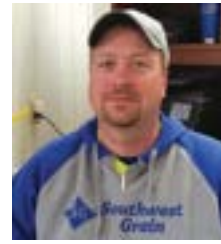
We also acquired a new employee at the Dickinson terminal, Julio Luna. Julio was born in California and has been working in the oil field for the last six years. One of Julio's favorite things to do in his off time is spending time with his family barbecuing. His favorite meal to grill is carne asada. His favorite truck is a 1997 Dodge Ram 2500 and his favorite color for vehicles is white. Make sure you say hello and introduce yourself to Julio.

Thank you for your patronage and support. If you have any questions or concerns for the Boyle or Dickinson terminal, please feel free to reach out to me. I'm always open to ideas on how we can better serve you. Thank you and happy planting!



**Stop by and say "Hi!" to Julio Luna, the new employee at the Dickinson terminal**

# Updates from the Elgin location



**Jeremy Imhoff**  
Location Manager  
Elgin, N.D.

Greetings from everyone here at the CHS Southwest Grain Elgin location. It looks like spring is trying to get going, if the weather would just cooperate a little bit. This winter has been a little strange with all the ups and downs. Temperatures in the 80s one day and snow on the ground the next day is not helping anyone get started with spring work. If you believe the onion calendar and other old-time weather predictions, they are saying it is going to be a cool and wet spring. The moisture will be welcomed for sure, but the cool temps will not be. Hopefully we will get the moisture and warmer temps. Ask me in June and I will have the answer to that question.

With that said, we are ready to serve you with all your spring planting needs. We are securing liquid and dry fertilizer products for the season. The blender is ready to work on your custom dry fertilizer mix. We offer a variety of liquid fertilizers for pick up and we offer delivery options as well. Please contact us if you have any questions on pricing and/or pick up or delivery of liquid fertilizer.

As a refresher we carry bulk urea, MESZ, AMS and potash, and we offer delivery of dry fertilizer to the yard or field. We also carry our 80/20 MESZ and potash blend to speed up loading. In addition to that we have four anhydrous plants in the surrounding area to serve you. They are located at the Elgin airport, just outside of Leith, north of New Leipzig and south of New Leipzig along Highway 49. If you have any questions on that or anything dealing with spray or seed, please stop in or call our agronomist Ashley

Roth to answer any of your agronomy questions. For the cattle producers, we have a large variety of ear tags, vaccines, protein and mineral tubs along with our bagged mineral on hand. We were able to secure additional bin space and are now able to carry bulk creep feed. We still do not carry cake in bulk because of quality issues of keeping it fresh in the bin.

It is also that time of year to be thinking about creep and tub bookings. If you are interested in booking any tubs or creep, you can give Kristine Koeplin a call, or call us here and we can help you with any questions you may have. If you are looking for any millet or sorghum for all your haying needs, we have that available too. One last note: we also have some varieties of net wrap on hand to assist you when it is time to roll up some bales.

One final reminder is about summer fill for your home heating needs. I know a lot of us are still using our furnaces, but a person always must look ahead. We will be starting summer fill at the end of May. If you have questions, kindly call in and ask Karen any questions you may have.

We have a large assortment of oil, grease and DEF on hand to help you with any of your needs. We have them in package sizes of quarts to 55-gallon drums. Please stop in and check it out.

Lastly it will be a shotgun start to get the crop in. Everyone please stay safe and have a great spring and remember we are here to help with any of your needs.





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